

Budapest, January 7th, 2005

Dear Madam/Sir,

**“Japanese Component Buyers Exhibition 2005 in Budapest”
Budapest Marriott Hotel, March 7th ~ 8th 2005**

We are glad to inform you that according to our tradition a ‘Japanese Component Buyers Exhibition 2005 in Budapest’ will be held on March 7th and 8th 2005 by **JETRO** (Japan External Trade Organization), **ITDH** (The Hungarian Investment and Trade Development Agency) and **MAJOSZ** (Association of the Hungarian Vehicle Component Manufacturers), and with the support of Hungarian business organisations in order to enforce business relationship between the local suppliers and the Japanese companies.

At this meeting, the Japanese automobile and electronics companies present the parts and components, which they want to buy from the local suppliers. The list of parts and components is attached to this letter. If your company is interested in this event and wants to supply your automotive and/or electronic parts to Japanese companies, please send the attached application form – it can be also downloaded from our website at www.jetro.go.jp/hungary from January 7th, 2005 – to JETRO Budapest until January 31st, 2005 to the attention of Mr. Zsolt Ormándy (JETRO Budapest).

JETRO Budapest

Telephone: (+36 1) 266-7687; Fax: (+36 1) 266-7688,
E-mail: ormandy@jetro.hu or jetro@jetro.hu

Before the Procurement Business Meeting we also organise a seminar. If you are interested in the seminar and/or the business meeting please send us the application form as soon as possible. The individual business meetings will be arranged **in pre-match appointments** and the schedule will be mailed to the participants before the event. Participation is free of charge but the participant should cover travelling and accommodation fee. If you would like to arrange accommodation, please fill in application.

If you have further questions please feel free to contact JETRO Budapest.

We look forward to hearing from you soon.

Best regards,

Mr. Takao Kobayashi
General Director
JETRO Budapest

Mr. Ádám Terták
CEO
ITDH

Attachments:

1. Preliminary Program Schedule and Application Form
2. List of Parts and Components Requested by the Japanese Buyers

Details:

Date: March 7th (Monday) and 8th, (Tuesday) 2005

Venue: Budapest Marriott Hotel (seminar and exhibition)

Address: Apaczai Csere Janos u. 4, H-1052, Budapest
Tel: +36 1 235-7000, Fax:+36 1 266 5000
<http://marriott.com/property/propertypage.mi?marshaCode=BUDHU>

Seminars: March 7th, 2005 10:00 ~ 12:00

Business meetings: March 7th, 2005 12:00 ~ 17:00
March 8th, 2005 9:00 ~ 17:00

Organisers: **JETRO** (Japan External Trade Organization)
ITDH (The Hungarian Investment and Trade Development Agency)
MAJOSZ (Association of the Hungarian Vehicle Component Manufacturers)

Co-operational institutions (expected): **The Ministry of Economy and Transport**
MKIK (The Hungarian Chamber of Commerce and Industry)
MAGOSZ (National Association of Hungarian Engineering Industries)

Method: 1. Japanese manufacturers located in Europe display the parts and components they are interested in and intend to purchase. They perform business talks with the representatives of the local Hungarian and other Central/Eastern European companies.
2. Individual booths are provided for all the Japanese exhibiting companies.
3. We arrange the time for business talks for those local companies (also from Poland, Czech Republic, Slovakia, Austria, Slovenia, Croatia, Yugoslavia, Bosnia and Herzegovina, Romania) who are interested in having individual meetings with the representatives of a Japanese firm, based on the request of meetings from Japanese firms.

Notes: 1. **The official language of the seminars and the business meeting is English.**
2. In addition to the above-mentioned event, a seminar will be held for the participants of this meeting before the business meeting. If you want to join the seminar too, please indicate it on the application form.
3. There will be a possibility that a supplier will have no business talks unfortunately, if Japanese buyers will not be interested in.

PRELIMINARY SCHEDULE: March 7th (Monday) and 8th, (Tuesday) 2005)

March 7th
10:00 ~ 10:10 Opening remarks
10:10 ~ 12:15 Seminars
12:15 ~ 17:00 Exhibition and business talks
March 8th
9:00 ~ 17:00 Exhibition and business talks

JETRO Budapest

FAX: 266 7688; E-MAIL: ormandy@jetro.hu or jetro@jetro.hu

Please fill this form with **PRINTED LETTER** and send it to the attention of Mr. Zsolt Ormándy at JETRO Budapest until January 31st, 2005.

APPLICATION FORM

“Japanese Component Buyers Exhibition 2005 in Budapest”
Marriott, Budapest March 7th and 8th, 2005

COMPANY NAME:

ADDRESS:

**NAME OF PARTICIPANT(S) &
JOB TITLE(S):**

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TELEPHONE / FAX:

HOME PAGE:

E-MAIL(S):

Main line of business:

Capital amount:

Annual Revenue:

Number of employees:

Export experience:

Major clients:

