





Italian Business Mission to Slovenia: Connections & Solutions for Metalworking

11-13 June 2025



Introduction

The Italian Business Mission to Slovenia: Connections & Solutions for Metalworking organized by the Italian Trade Agency office in Ljubljana under the supervision of the Italian Ministry of Foreign Affairs and International Cooperation, and in collaboration with UCIMU, the Italian Machine Tools, Robots and Automation Manufacturers' Association and the Slovenian Chamber of Commerce and Industry, this business mission to Slovenia presents a valuable opportunity to foster commercial ties between Italian and Slovenian companies.

The Italian machine tool industry stands at the forefront of innovation and excellence, recognized globally for its high-quality engineering and advanced technologies. This catalog highlights the ten Italian companies that participate in the mission, each showcasing state-of-the-art solutions and expertise that set industry standards.

The Business Mission to Slovenia offers a comprehensive program, including company visits, a conference featuring distinguished experts, and a dedicated B2B matchmaking session.

This initiative creates a unique platform for networking, bringing together Italian and Slovenian enterprises to strengthen economic cooperation, forge strategic partnerships, and drive shared industrial growth.

List of Organizers

- 1 ITALIAN TRADE AGENCY (ITA)
- **2** UCIMU-SISTEMI PER PRODURRE
- 3 CHAMBER OF COMMERCE AND INDUSTRY OF SLOVENIA (CCIS)

ITALIAN TRADE AGENCY (ITA)

ITA - Italian Trade Agency is the Governmental agency that supports the business development of the Italian companies abroad and promotes the attraction of foreign investment in Italy, in line with the strategies of the Ministry of Foreign Affairs and International Cooperation.

ITA helps to develop, facilitate and promote Italian economic and trade relations with foreign countries, focusing on the needs of SMEs, their associations and partnerships. ITA sustains Italian companies in their internationalization processes and promotes the marketing of Italian goods and services worldwide, as well as the image of "Made in Italy" in the world.



ITA provides information, support and consultancy services to Italian companies on foreign markets, promoting and fostering export and cooperation in industry, agriculture and services fields.

With its headquarters in Rome and an office in Milan, ITA has a widespread network of overseas offices, under the coordination of the Italian diplomatic missions. The Italian Trade Agency cooperates with the Italian Regions, Chambers of Commerce and Industry, Trade Associations and other public and private organizations.







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UCIMU-SISTEMI PER PRODURRE

Established in 1945, UCIMU-SISTEMI PER PRODURRE is the Italian machine tool, robots, automation systems and ancillary products (NC, tools, components, accessories) manufacturers' association.

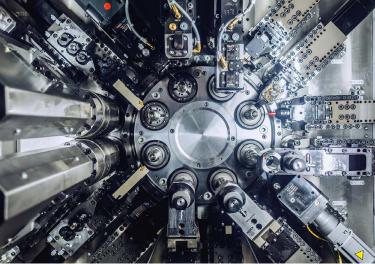
The official and real representative of the Italian industry of the sector, UCIMU-SISTEMI PER PRODURRE has today over 250 associate member companies, which account for more than 70% of the Made in Italy in the field (over 6,3 billion Euro in 2024).

The association aims at safeguarding the interests of the sector by promoting the growth and dissemination of the entrepreneurial culture and by directly interacting with Italian and foreign authorities and institutions to bring the strengths and requests of the sector to their attention.



The value and the long-standing tradition of the associate member companies, expression of one of the sectors that most contribute to the whole manufacturing chain, along with the expertise of the association structure, make UCIMU one of the most authoritative representatives among international organisations.







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CHAMBER OF COMMERCE AND INDUSTRY OF SLOVENIA (CCIS)

The Chamber of Commerce and Industry of Slovenia (CCIS) provides essential services and full support to enterprises operating in Slovenia. CCIS is an ideal local partner also for foreign companies and institutions. CCIS was founded more than 160 years ago and has 7,000 member companies of all sizes and from all regions. It is a non-profit, non-governmental, independent business organization representing the interest of its members and is Slovenia's most influential business association. CCIS unites under its roof 24 branch associations representing around two thirds of Slovenian Economy. CCIS operates within a network of 13 regional chambers.

CCIS is member of the Economic and Social Council in Slovenia. It has the status of a representative Chamber of Commerce and is thus partner for the government in preparing legislation and policy strategies. It is member in numerous government bodies, boards and committees, supporting them with know-how and expertise. CCIS a social partner organization and signatory party of more than 20 branch collective agreements.



As a member of Eurochambres (the European Association of Chambers of Commerce and Industry), the International Chamber of Commerce (ICC), as well as other international associations and organizations, the CCIS is part of an extensive international network with innumerable contacts.

CCIS can offer business information, consulting services, event management, and access to Slovenia's innovative groups, potential projects and technology transfer opportunities. The CCIS has compiled an extensive data base on Slovenia's business sector and maintains up to date analyses on economic trends as well as on funding opportunities through EU and other funding programs.

The CCIS also assists companies with mediation and issuing licenses, permits and other essential documents, and regularly organize workshops, networking events, meetings with government officials, and seminars on issues of interest to the business sector.





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List of Companies

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- 2 ATIS s.r.l.
- 3 CERIN s.p.A.
- 4 CMS s.p.A.
- **5 MCM** s.p.A.
- 6 MILLUTENSIL s.r.l.
- 7 PAMA s.p.A.
- 8 RALC ITALIA s.r.l.
- 9 SALVAGNINI ITALIA s.p.A.
- **10 ZANI** S.p.A. Metal Forming Machines

AIDA s.r.l.

AIDA is a world leader in the manufacturing of mechanical and servo presses with a range of tonnage from 80 tons up to 3,000 tons and more, useful in all the sheet metal forming sectors.





It employs over 2,100 people worldwide with production plants in Asia, Europe and North America. The plant in Europe is located in Italy in the province of Brescia and employs 250 people.

With a dedicated staff of 40 people, the service activities include maintenance and repair of presses, including those of other brands. Retrofit and modernization of presses and supply of automation complete our service offering.



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ATIS S.r.l.

ATIS was founded in 2006, backed by 30 years of experience in the industrial handling sector and driven by the desire to create increasingly safe and innovative manipulators.

Mission: design, manufacture and supply innovative and reliable industrial pneumatic manipulators that significantly improve safety, ergonomics and productivity in load handling processes for our

Specialization at your service: Our high specialization in the industrial handling sector is the foundation of our expertise.

Quality and customer focus: ATIS is distinguished by the excellence of its products and a constant focus on customer needs and satisfaction.

Our know-how, your solution: With in-depth knowledge of the industry, we offer customized solutions to precisely meet your needs.



Mission: design, manufacture and supply innovative and reliable industrial pneumatic manipulators that significantly improve safety, ergonomics and productivity in load handling processes for our customers. We ensure effective solutions for the safe handling of heavy, bulky, fragile and dangerous loads as well as repetitive operations, preventing damage to products and protecting the health of operators.

Vision: To be the partner of choice for companies wishing to optimize their handling processes, offering customized, high-quality pneumatic solutions that generate real added value. We are committed to translating our customers' needs into greater operational efficiency, significant risk reduction, a safer and more ergonomic work environment, and the assurance of preserving the integrity of every load.

Company: Each ATIS manipulator is fully managed in-house: study, development and production. Our solid structure includes technical office, complete technical and after-sales support, a state-of-the-art production department with sheet laser and tube laser, water cutting, finishing (tumbling, sanding), welding (manual and robotic), powder coating control, customer sample storage, assembly and plant, and in-house testing.

Data: Through organic growth, ATIS in 2024 consolidated its presence with a team of about 70 employees and a turnover of about 12 million euros.

Atis in the world: ATIS has a worldwide presence with an extensive network of dealers and agents, ensuring comprehensive support including sales, installation, commissioning, maintenance and technical assistance.

SOME SECTOR OF APPLICATION

Ceramic: ATIS industrial manipulators are perfect for handling ceramic tiles and slabs, sanitary ware, shower trays, etc. without risk of damage, improving speed and precision in handling operations at all stages of production.

Beverage: Efficient and safe handling of bottles, cans and packages while maintaining product integrity. Optimization of bottling and packaging processes with solutions that meet hygiene standards.

Glass: Safe handling of flat, curved etc. glass sheets even of large size, reducing the risk of breakage and increasing accuracy, with adaptability to different sizes and thicknesses of glass.

Electromechanical: Precise handling of electrical components, motors improving the quality of the final product and reducing the risk of component damage during handling.

Wood: Handling of wood panels, furniture, window frames, beams, doors with care and precision, avoiding scratches and surface damage. Optimization of production and assembly processes in the wood industry.

Automotive: Safe handling of even large dashboards, seats, doors, windshields, etc., reducing the risk of breakage and increasing accuracy, with adaptability to different glass sizes and thicknesses.

Foundry: Handling of castings and cores with precision and safety, crucibles and their emptying, withstanding high temperatures. Reducing risks to operators in harsh environments.

Food: Efficient and safe handling of bags, packaging, raw materials while maintaining product integrity.

Mechanic: Precise handling of mechanical parts, motors, sheet metal by reducing the risk of damage to components during handling.

Pharmaceutical or chemical: Precision and Accuracy: Precise handling of sensitive materials, ensuring the quality of pharmaceutical products, available in stainless steel versions with specific features for this sector.



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in ATIS Manipulators

f ATIS Manipolatori Pneumatici

CERIN S.p.A.

With over 50 years of expertise, CERIN S.p.A. has become a trusted partner in precision solid carbide tooling, offering not only an extensive catalogue of standard tools but, more importantly, tailor-made solutions designed around each customer's unique challenges.

Our mission is to deliver high-performance machining tools that boost productivity, reduce costs, and shorten production times—without compromising on precision or reliability. Whether it's a titanium aerospace component or a complex composite structure, our tools are engineered to handle the most advanced materials and geometries.



We stay ahead by continuously developing solutions compatible with the latest manufacturing technologies, helping our clients remain competitive in rapidly evolving industries.

CERIN serves strategic sectors such as shipbuilding, general engineering, automotive, oil & gas, plastics processing, and aerospace.



Our major production lines include:

- End mills for CFRP, Kevlar, and GFRP
- End mills for titanium and nickel
- End mills for steel
- End mills for light alloys and aluminum
- End mills for plastic materials and plexiglass
- Carbide tools for glass fibre
- Reamers
- Countersinks
- Rotary burrs



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CMS s.p.A.

CMS Advanced Materials Technology brand to always be on the forefront of Substantial investiments in research most demanding divisions. and development have allowed the

is a leader in the field of numerically cutting-edge design, with machines controlled machining centers for the that ensure best-in-class performance working of composites, carbon fibre, in terms of accuracy, speed of aluminum, light alloys and metal and execution, and reliability; meeting the solutions for additive manufacturing. needs of customers operating in the



Since the early 2000's, CMS Advanced Materials Technology has established itself as a technology partner in areas of excellence such as aerospace, aviation, automotive, race boating, Formula 1, and the most advanced railway industry.







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MCM S.p.A.

MCM - Machining Centers Manufacturing SpA since 1978 is a leading company for design and production of 4- and 5-axis Horizontal Machining Centres and Flexible Manufacturing Systems characterised by technological contents capable of achieving maximum performance and productivity. MCM's product portfolio includes horizontal machining centres, flexible automation, supervision software and process industrialisation technologies.



In addition, MCM can integrate third-party machines dedicated to complementary technologies into its systems. This allows the engineering of complete, customised solutions, offering customers the advantage of one-source supplier. As far as application fields are concerned, over the years, diversification into various market segments has been a driver of continuous innovation for MCM. #evolvingtogether is the motto MCM shares with customers, suppliers and partners.





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MILLUTENSIL S.r.I.

Founded in 1955, Millutensil is a globally recognized manufacturer of high-tech machinery, including spotting presses, coil feeding lines, and conveyor systems. With 70 years of experience and a presence in over 50 countries, the company is known for engineering excellence, customized



in industries such as automotive, home advanced facility in Izano (Italy), Millutensil appliances, and aerospace. Millutensil stands combines tradition with vision, offering out for its innovation in mould testing and cutting-edge, eco-conscious solutions that pre-series production, particularly through its anticipate market evolution—building the YOUMILL press. As an officially recognized future, step by step, with its global network Innovative SME, it invests in sustainable of clients and partners. technologies, circular economy initiatives,

solutions, and strong client partnerships and digital transformation. Operating from its





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PAMA S.p.A.

PAMA is one of the longest-established machine tool manufacturers in Europe, renowned for its innovative solutions and its ability to anticipate future market needs, working closely with customers to provide the most suitable solution for every application.

Its technologically diverse range includes horizontal boring machines, vertical gantry-type and moving-table boring machines, milling machines, and machining centers, all designed to meet the production needs of companies operating in a wide variety of sectors where maximum rigidity and machining precision are essential. These sectors include energy, general



mechanical engineering, earthmoving machinery, aerospace, machine tools, railways, shipbuilding, and large diesel engines.

All solutions are distributed and installed directly by the company.

PAMA operates globally, with key markets in Asia, the Americas, and Europe, supported by an extensive network of sales and service centers.





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in PAMA S.p.A.

RALC ITALIA s.r.l.

With over 30 years of experience, RALC Italia is a benchmark in the development of automated machinery for pipes, metal sheets and wires processing. Headquartered in Northern Italy and exporting to 56 countries, the company combines Italian manufacturing excellence with a strong drive for innovation, digitalization, and sustainability. A key milestone was the acquisition of Conni, a historic Piacenza-based company, which strengthened RALC Italia's expertise



in cutting lines. The company offers customized and high-tech solutions through a fully integrated process: from consultancy and layout design to in-house software and mechanical engineering, installation, training, and after-sales support. Serving industries such as aerospace, automotive, HVAC, and construction, RALC Italia is committed to providing performance, precision, and long-term value worldwide.





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in Ralc Italia srl

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SALVAGNINI ITALIA S.p.A.

Salvagnini is a global leader in flexible automation and industrial machinery for sheet metal working. Founded in 1963, the company designs, manufactures, and sells systems for punching, laser cutting, bending, and panel bending, offering integrated and automated solutions for smart manufacturing—including handling devices and automatic warehouses. With 5 production plants and 25 branches worldwide, Salvagnini combines global



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expertise with local support. Committed to innovation, sustainability, and customer efficiency, the company develops proprietary software and automation tools to optimize production. Headquartered in Italy, Salvagnini serves industries such as furniture, HVAC, electrical enclosures, and appliances, helping manufacturers improve productivity, flexibility, and quality.



salvagnini

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ZANI S.p.A. Metal Forming Machines

Zani Spa, based in Turate (Italy), is a leading manufacturer of high-quality metal forming machines, specializing in servo presses and mechanical presses from 160 to 3200 tons. Known for its focus on quality, flexibility, innovation, and customer satisfaction, the company serves industries such as automotive, appliances, electronics, and renewables.



With decades of experience and three generations of family leadership, Zani blends tradition with advanced technology to deliver reliable, high-performance solutions. Strong customer focus and a widespread after-sales service network ensure expert support, smooth operations, and minimal downtime. Zani Spa is ready to lead in the era of Industry 5.0.





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